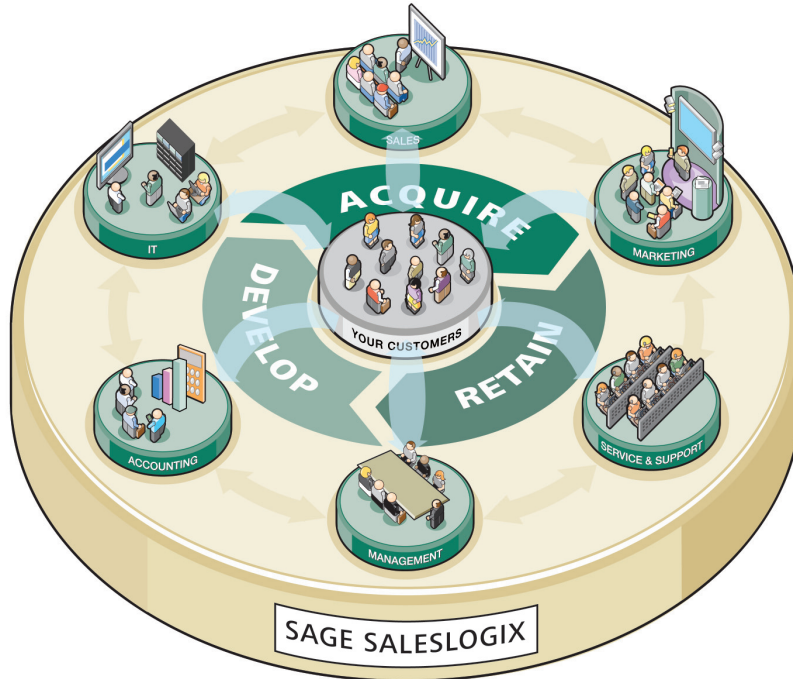




Sage SalesLogix v7.5 Upgrade Comparison Chart

Feature	V6.2		V7.0		V7.2		V7.5	
	Win	Web	Win	Web	Win	Web	Win	Web
Sales								
Opportunity Management								
Opportunity Snapshot for quick summary of important details	✓	✓	✓	✓	✓	✓	✓	✓
Opportunity Statistics	✓		✓		✓		✓	
E-mail key opportunity data to managers with one click	✓	✓	✓	✓	✓	✓	✓	✓
Update multiple opportunities at one time	✓	✓	✓	✓	✓	✓	✓	✓
Input sales order	✓		✓		✓		✓	✓
Input opportunity data such as description, estimated close, status, source, close probability, and products	✓	✓	✓	✓	✓	✓	✓	✓
Associate multiple contacts and competitors and select sales process	✓	✓	✓	✓	✓	✓	✓	✓
Add multiple products or product packages quickly and input discount and quantity	✓	✓	✓	✓	✓	✓	✓	✓
Set opportunity defaults at admin or user level to streamline input and ensure accuracy, including status, type, probability, and sales process	✓	✓	✓	✓	✓	✓	✓	✓
View opportunity totals and key metrics for quick analysis of sales pipeline			✓		✓		✓	
Export opportunity information to Microsoft® Excel® or launch new opportunity reports instantly	✓	✓	✓	✓	✓	✓	✓	✓
Multi-Currency Support • Designate a system-wide base currency and manage multiple alternate currencies • Lock currency rates if opportunities require • Generate proposals reflecting native customer currency	✓	✓	✓	✓	✓	✓	✓	✓
Configure sales processes without admin rights	✓	✓	✓	✓	✓	✓	✓	✓
Marketing								
Lead Management								
Import leads lists	✓		✓		✓	✓	✓	✓
Perform Lead de-duplication upon import								✓
Perform group actions to Leads upon import								✓
Assign activities to Leads							✓	✓
Create Responses for Leads								✓
Automatic Lead distribution							✓	✓
Lead Qualification/Checklist			✓		✓	✓	✓	✓
Campaign Management/ROI and budget tracking			✓		✓	✓	✓	✓
E-mail Marketing	✓		✓		✓	✓	✓	✓
Segmentation and Groups			✓		✓	✓	✓	✓

Feature	V6.2	V7.0	V7.2	V7.5
Administration				
Express Installation for faster one-server implementations	✓	✓	✓	✓
Copy and paste licenses as a group from an e-mail or text file	✓	✓	✓	✓
Import new users directly from Microsoft® Windows® (Active Directory not required)	✓	✓	✓	✓
Secure HTTPs sync option		✓	✓	✓
One-click remote database install for Web				✓
One-click remote database install for Windows		✓	✓	✓
Customizable Integrity Checker		✓	✓	✓
Process Orchestration <ul style="list-style-type: none"> • Create a process for any entity (not just Opportunities and Contacts) • Create single step or sophisticated multi-step/stage processes 				✓
Customization				
Create main views with full features of the standard views, including tabs and Groups, to extend Sage SalesLogix functionality beyond Accounts/Contacts/Opportunities/Tickets	✓	✓	✓	✓
Display non-modal forms or dialog boxes in a main view “container”	✓	✓	✓	✓
Configure Sales Processes stages, steps, and actions in Application Architect and bundle for release	✓	✓	✓	✓
Utilize simplified setup and maintenance of Area/Category/Issue picklists	✓	✓	✓	✓
Global scripts are loaded in memory and do not terminate until the application is closed	✓	✓	✓	✓
Customize Activities main detail view		✓	✓	✓
Customize Report Manager		✓	✓	✓
Add custom fields to base Sage SalesLogix tables		✓	✓	✓
Enable non-Sage SalesLogix tables and views for use in Sage SalesLogix customizations		✓	✓	✓
Charting control		✓	✓	✓
Sage SalesLogix Profiler utility		✓	✓	✓
Sage SalesLogix Security API for custom security		✓	✓	✓
.NET extensions for Windows Client		✓	✓	✓
Standards-based architecture including ASP.NET, AJAX, CAB, and Web services for easy integration and expansion			✓	✓
Integrated Web and Mobile development and customization environment			✓	✓
Customizations using codeless tools			✓	✓
Code editor for advanced customizations or leverage .NET tools			✓	✓
One-click deployment for Web and mobile customizations			✓	✓
Bundle and share customizations (Windows)	✓	✓	✓	✓
Bundle and share customizations (Web)			✓	✓
Ability to expose Sage SalesLogix entities to RESTful-based Web Services				✓
Sparkline and image controls				✓
Launch model entity wizards from Application Toolbar				✓
View which entities have been customized from the project tree view				✓
Dockable data sources view				✓
Access to form control settings from new code snippet action				✓
Portal Creation Wizard				✓
Application Architect workspace environment settings remembered for each project				✓



Effective interactions with customers and prospects across all communication channels are key to increasing sales, enhancing customer service, understanding customer needs, and building lasting profitable relationships.

About Sage SalesLogix

Your highest priority is to grow your business, and your business tools should help you achieve that goal. Sage SalesLogix provides a complete view of customer interactions across sales, marketing, customer service, and support so your teams can collaborate and respond promptly and knowledgeably to customer inquiries and opportunities. Capitalize on key opportunities by targeting your most profitable prospects and customers using marketing campaign and lead management tools. Manage the entire sales cycle and increase sales team performance by automating sales processes and monitoring and forecasting sales activity. Resolve customer requests and issues quickly with customer service and support management tools. Sage SalesLogix powerful business analytics tools will enable you to utilize resources better, identify and act upon opportunities, and make better strategic decisions. With flexible access options, powerful process automation capabilities, and a highly customizable platform, Sage SalesLogix is a comprehensive solution that will help you achieve stronger sales and a more successful business, now and into the future.

For more information, go to: www.sagecrmsolutions.com/sagesaleslogix

Or contact your certified Sage SalesLogix Business Partner. To find a Business Partner in your area, call **800-643-6400**.

To register for an online demonstration to see how Sage SalesLogix can help your business, go to: www.sagecrmsolutions.com/demo/sagesaleslogix



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